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“An Unethical Econometric practice of massaging and manipulating the data to obtain the desired results.”

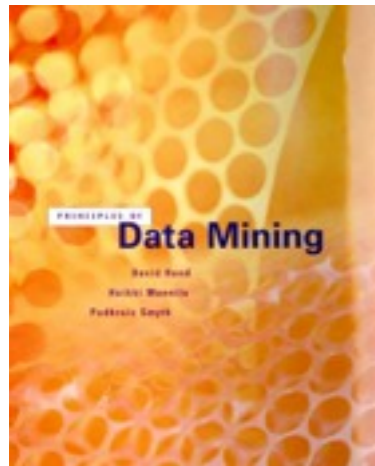
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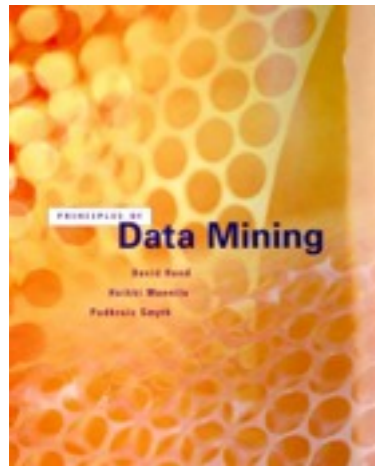
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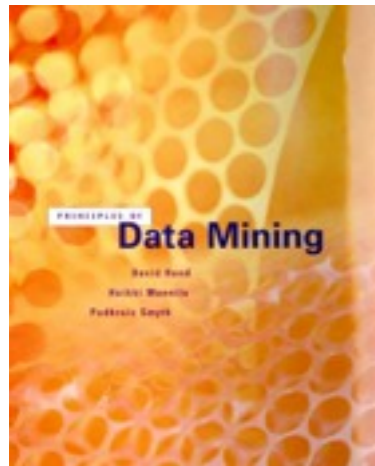
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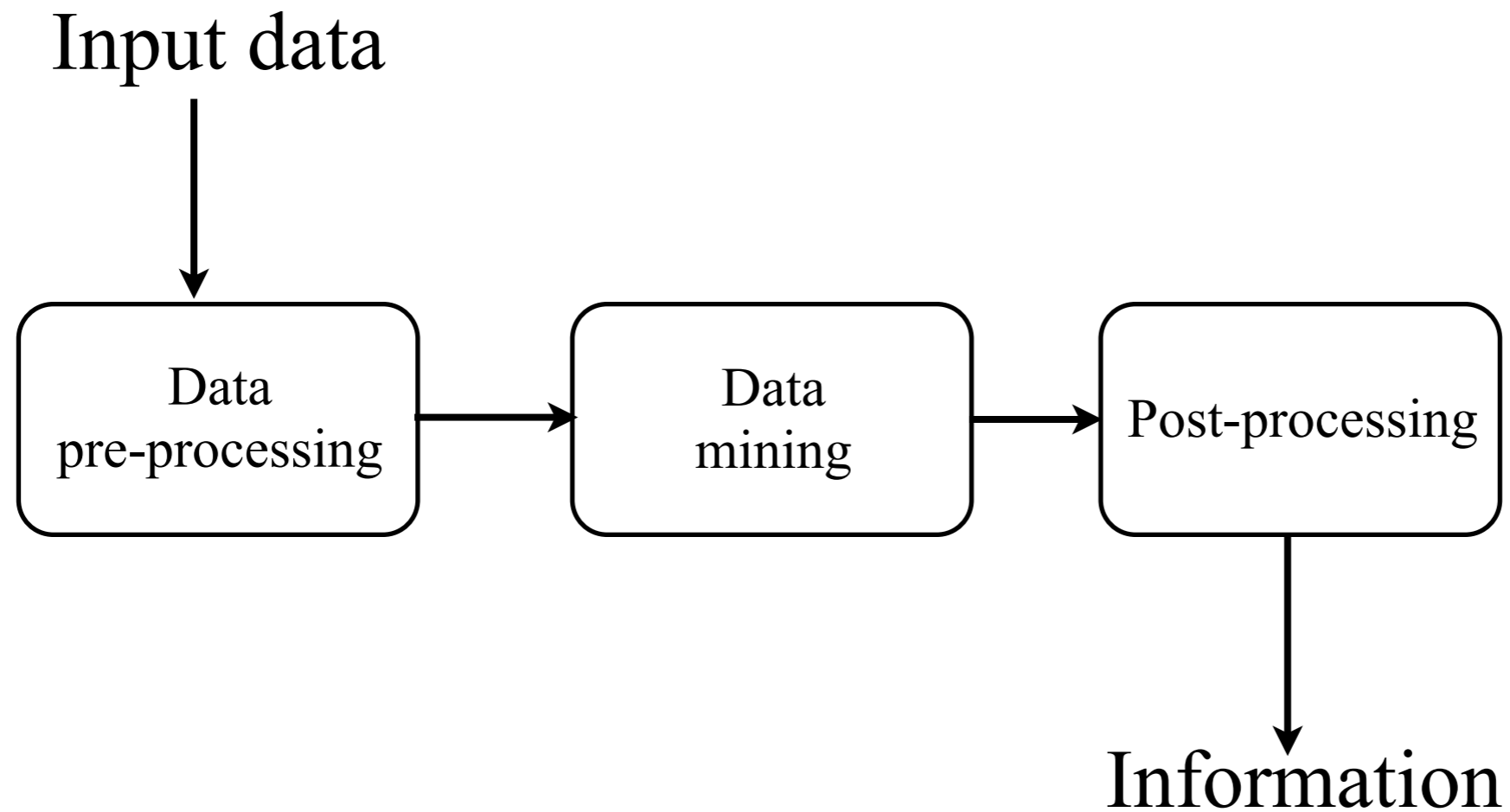


“Data mining is the **analysis** of (often large) observational data sets to find **unsuspected relationships** and to **summarize the data** in novel ways that are both **understandable** and **useful** to the data owner.”

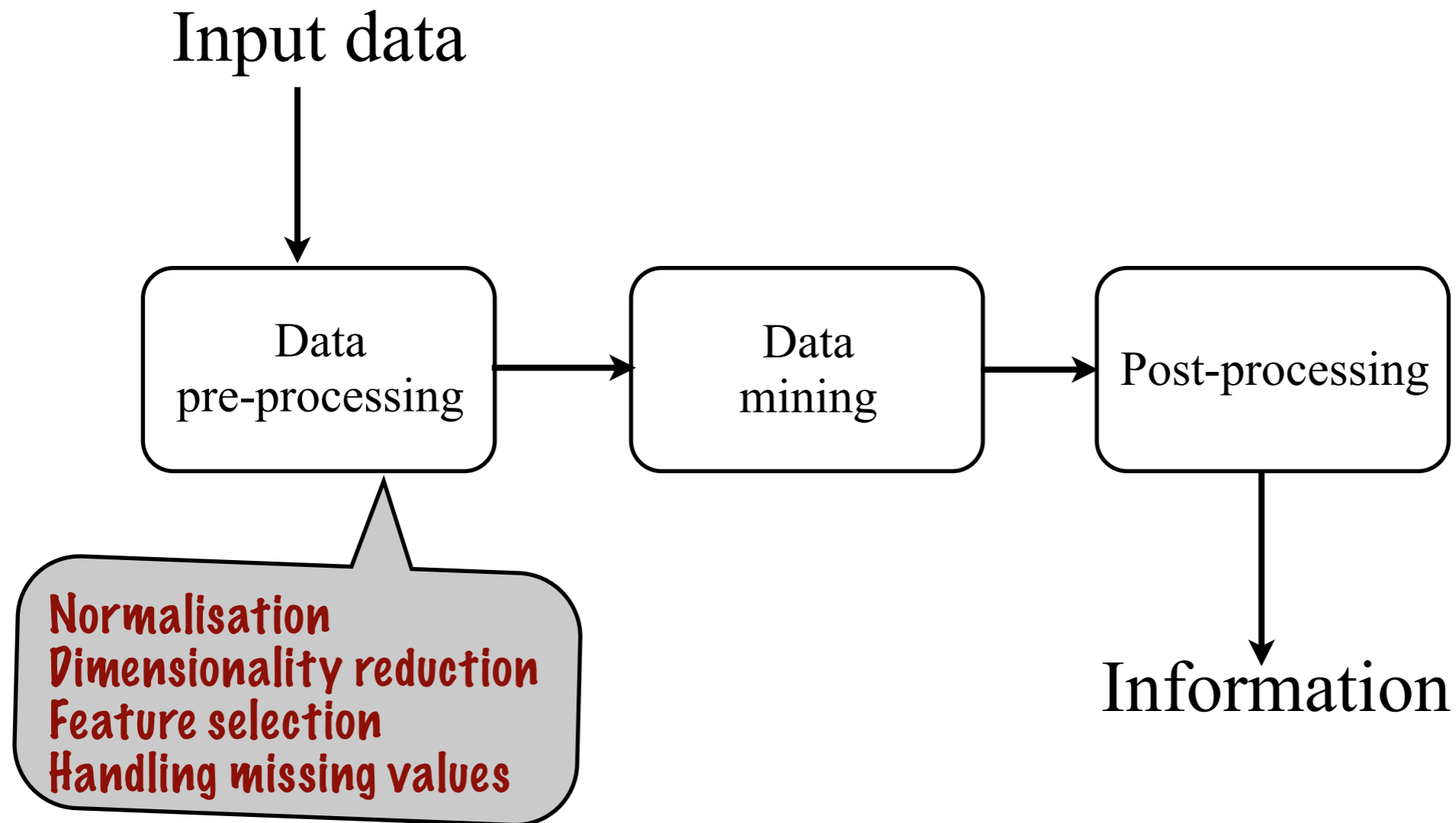


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# The KDD process

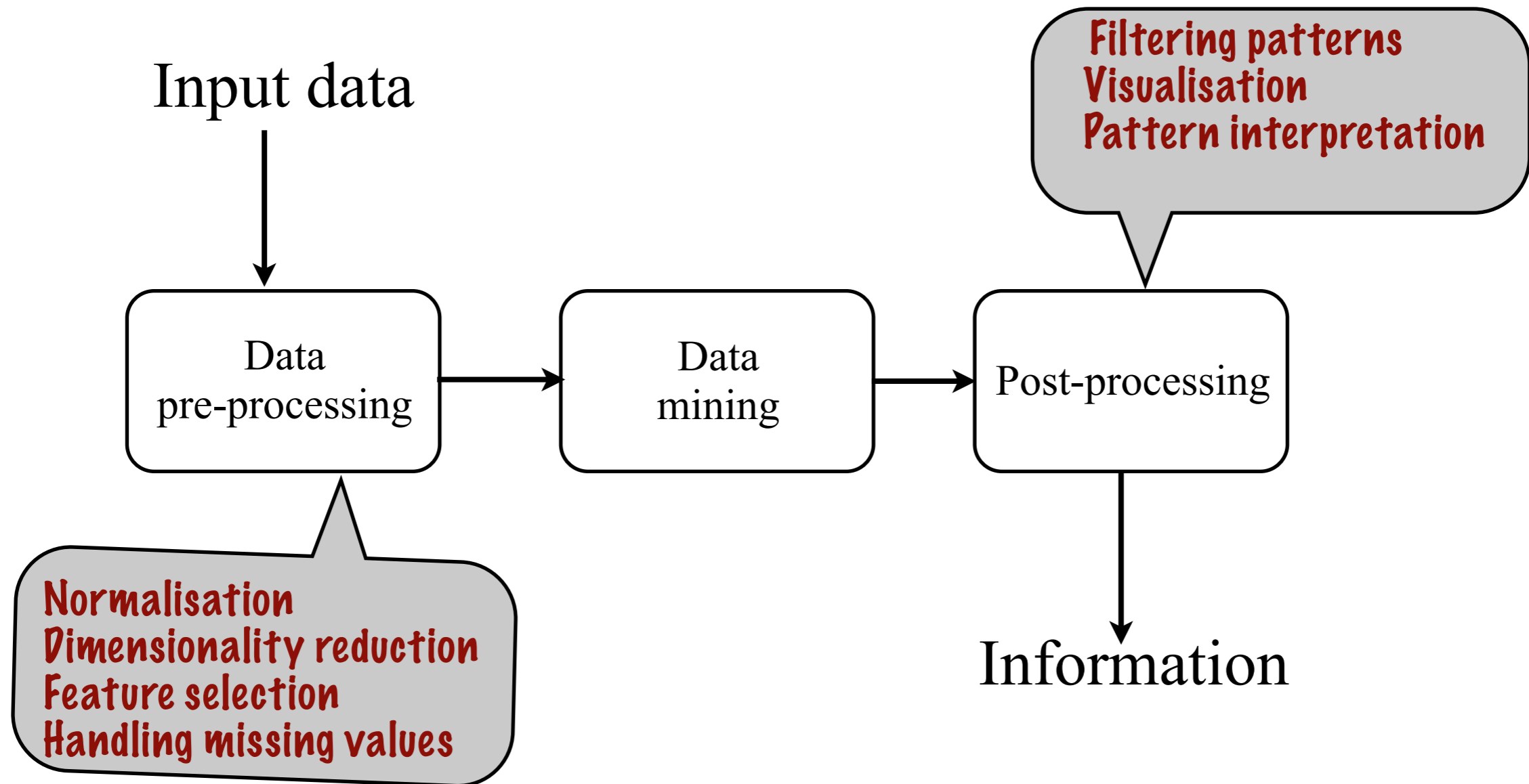


# The KDD process

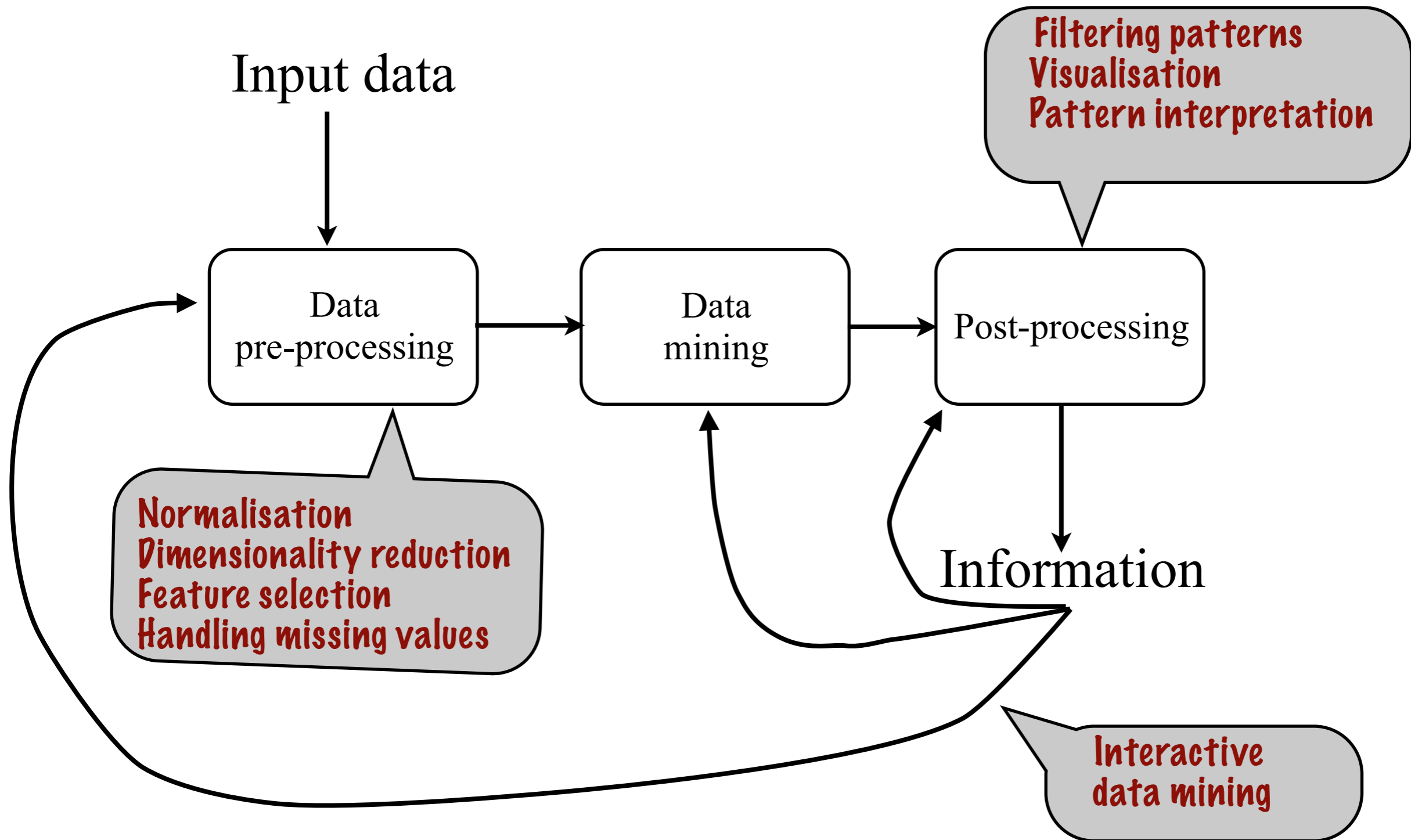




# The KDD process



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# Data Mining vs. Information Retrieval

- IR is answering questions user asked
- DM is answering questions user **didn't** ask
  - “Show me web pages relevant to this query”
  - “Show me interesting patterns in these web pages' contents”
    - Vague problem, how to evaluate the results?
    - Typical approach: pre-define some measurable quality of “interestingness”

# Data mining's position in sciences

- Data mining uses statistical tools and methods to infer from data
  - Is data mining just fancy name for statistics?
- Data mining uses methods to learn unseen
  - Is data mining just boring name for machine learning?

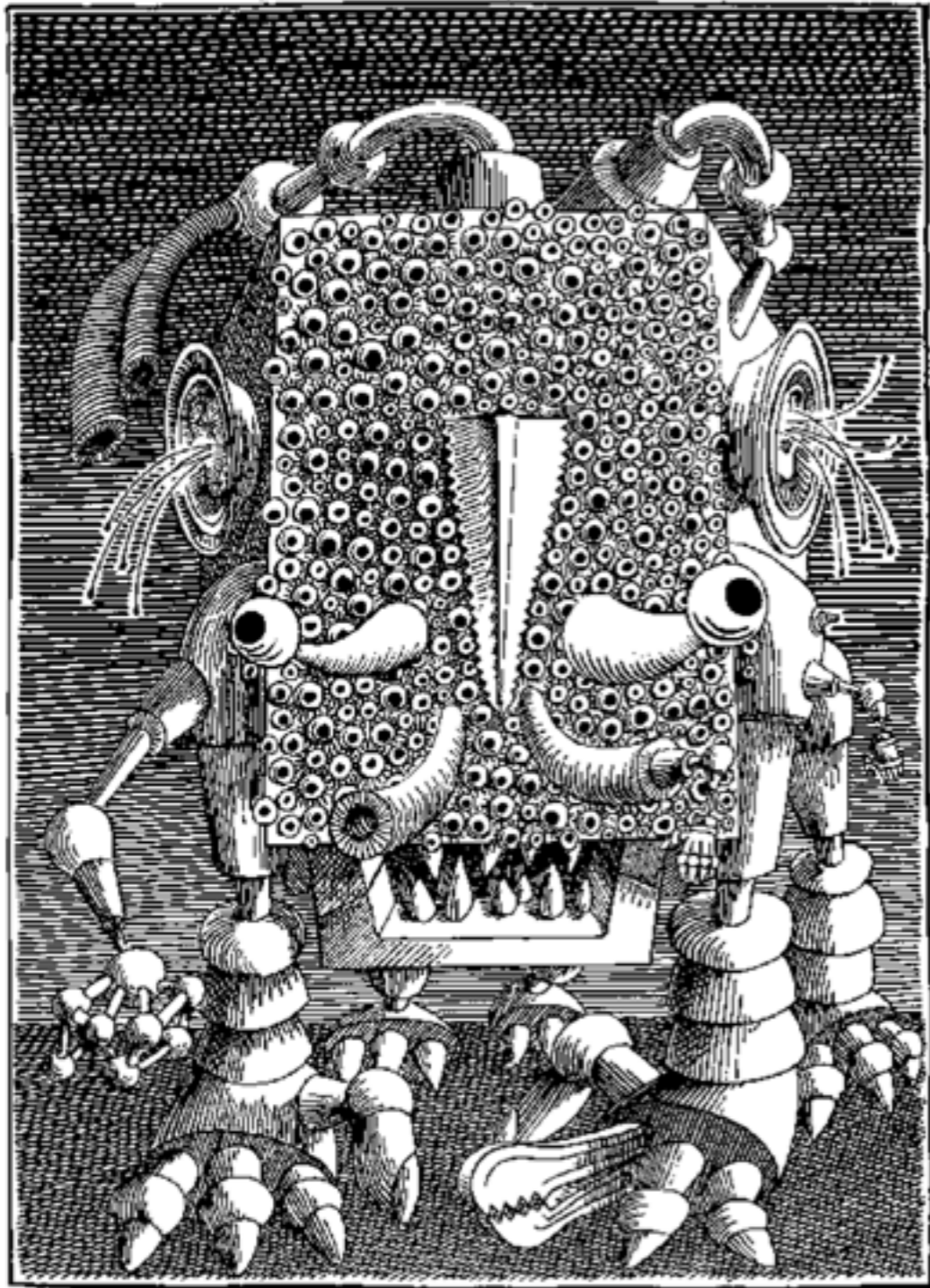
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*Is data mining a voodoo science?*

# Why Data Mining?

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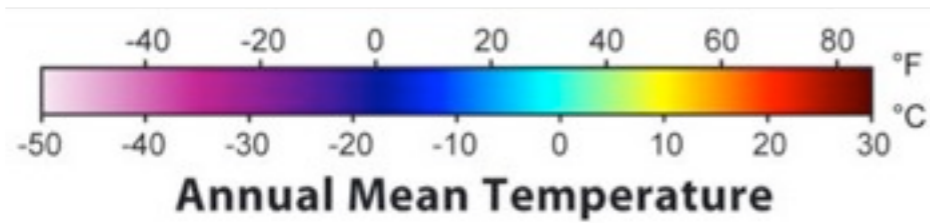
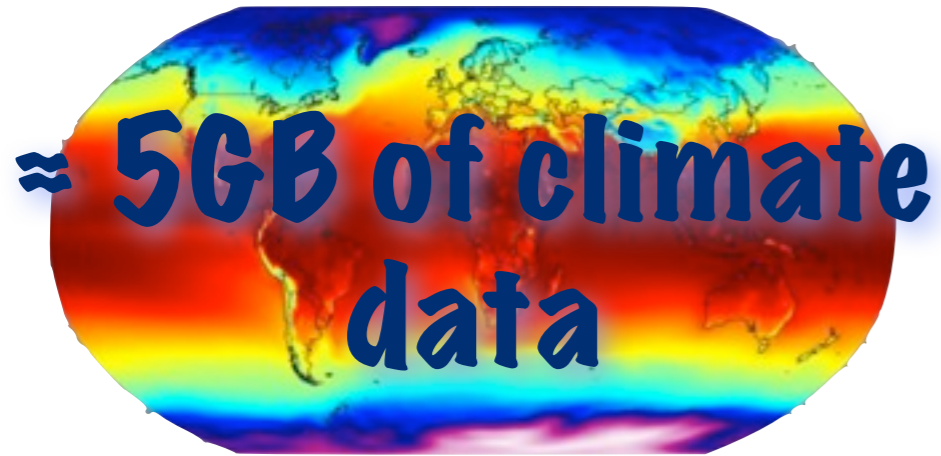
The "PHT" Pirate wanted all information of the world. But before he realized most of it was useless, he was already buried under it.

—Stanisław Lem, *The Cyberiad*

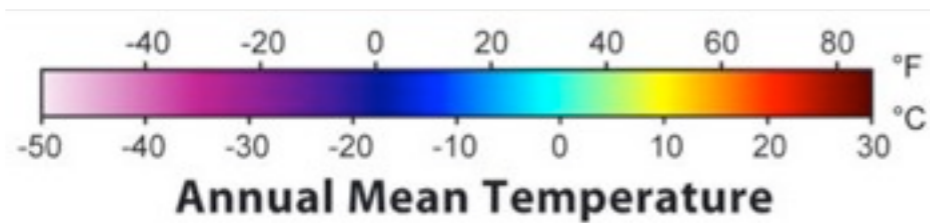
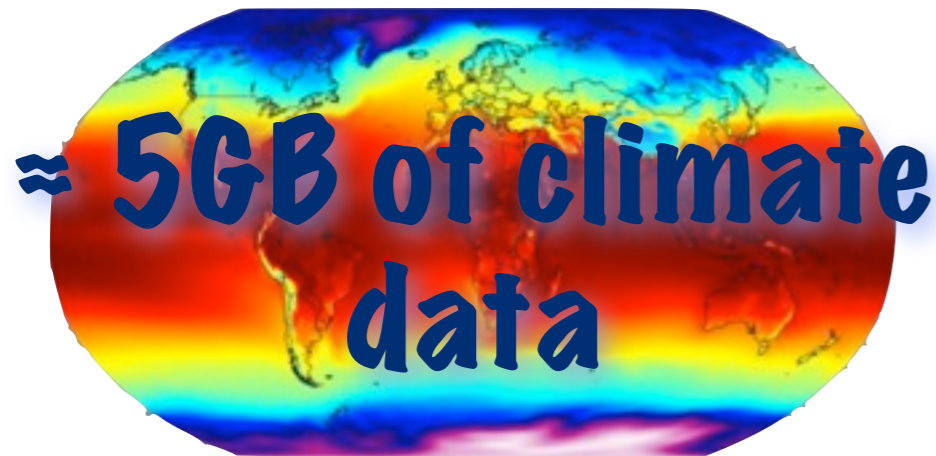
Data, data, data, data, ...



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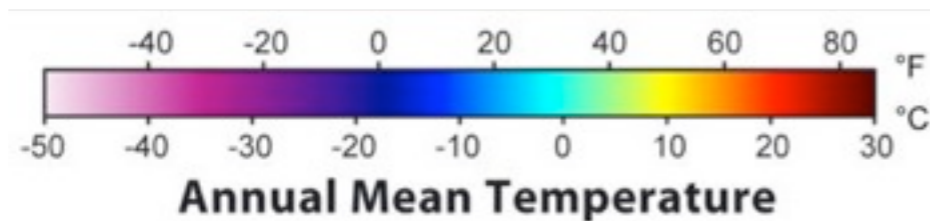
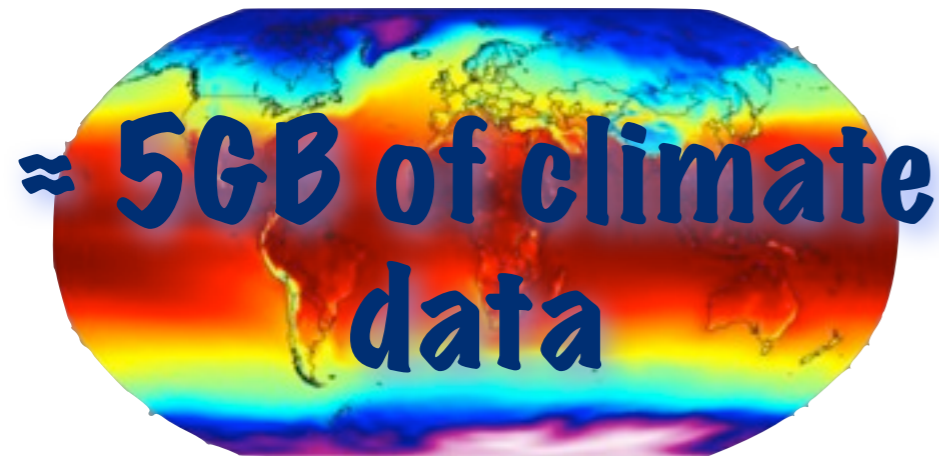


# Data, data, data, data, ...



40 000 000 000  
photos

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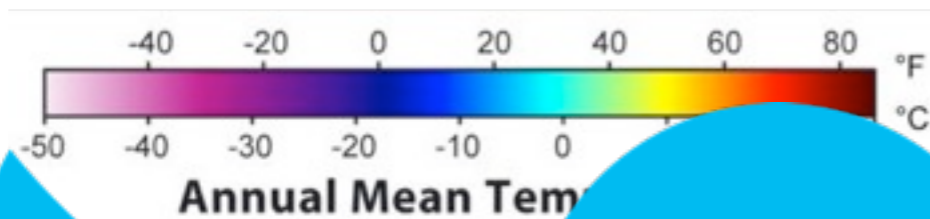
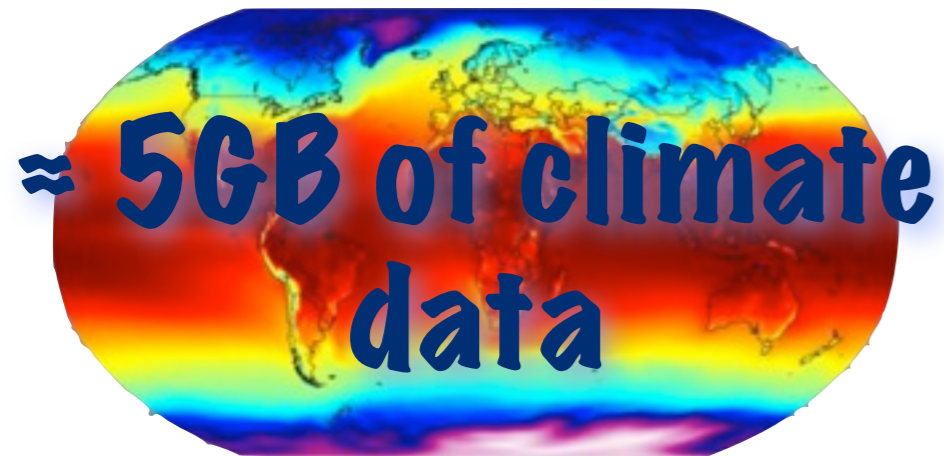


**Walmart**   
1 000 000 customer  
transactions per hour

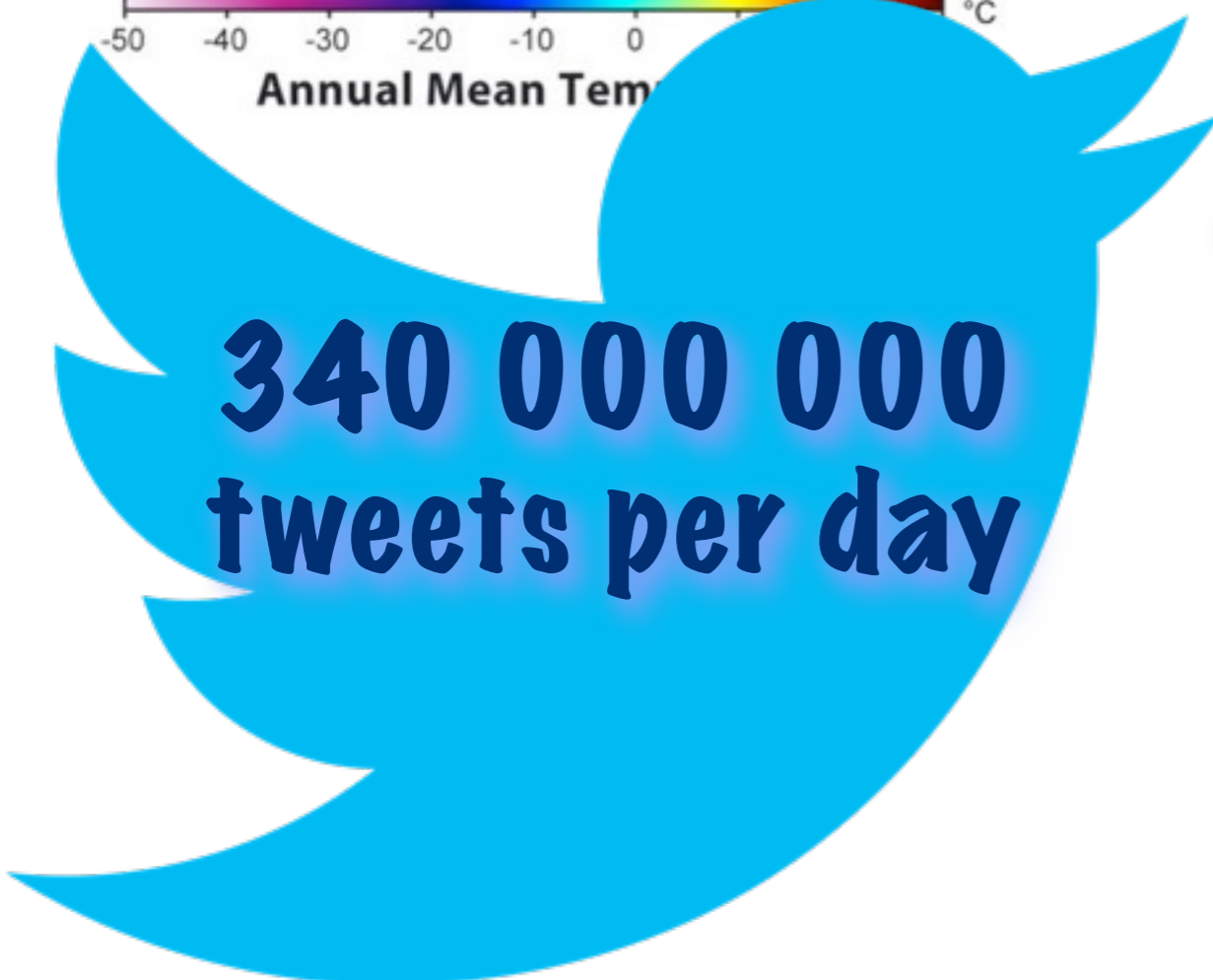


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# Data, data, data, data, ...



**Walmart**   
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340 000 000 tweets per day



40 000 000 000 photos

# Data, data, data, data, ...

  
≈ 50B of climate data

**Walmart**   
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To utilise this data, we need tools to analyse and understand it.

We need data mining.

  
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# Data Mining Applications

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- Business intelligence

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  - What customers buy together?



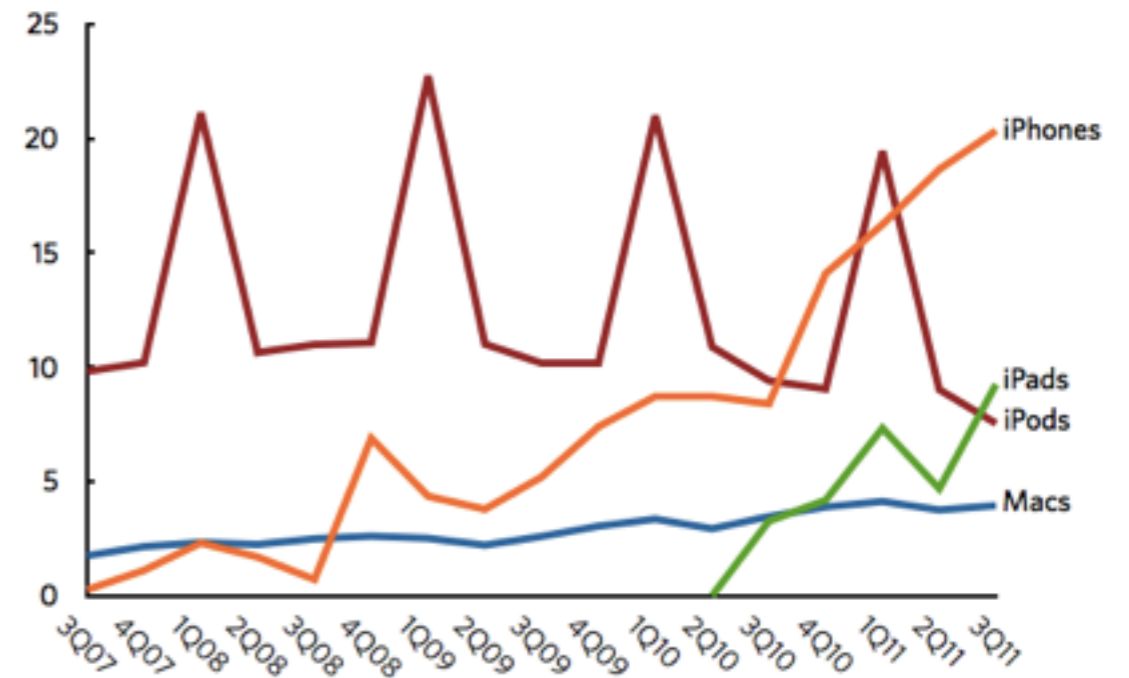


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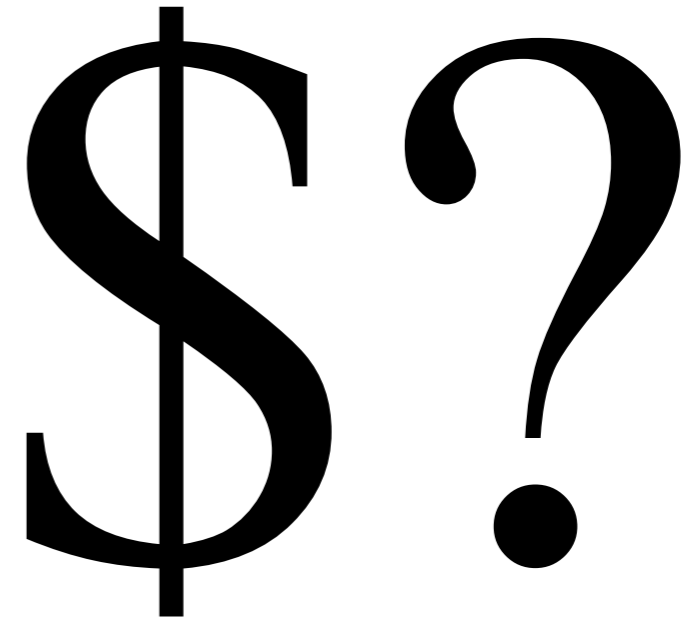
Apple Product Unit Sales Trends

Millions



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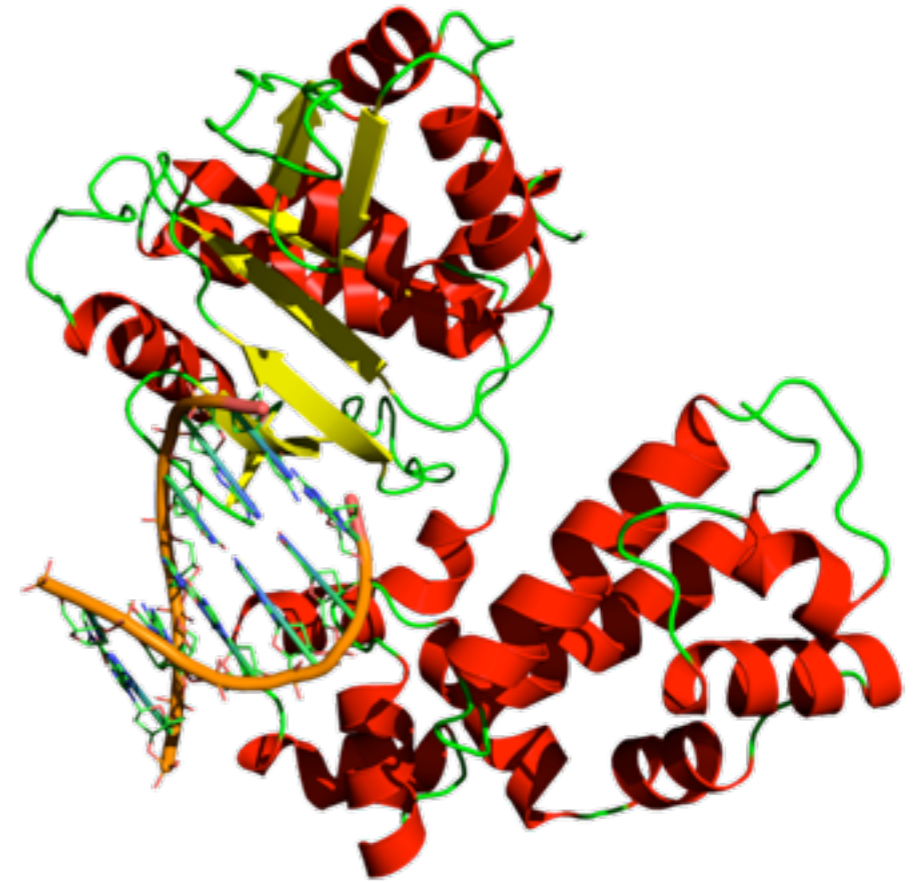


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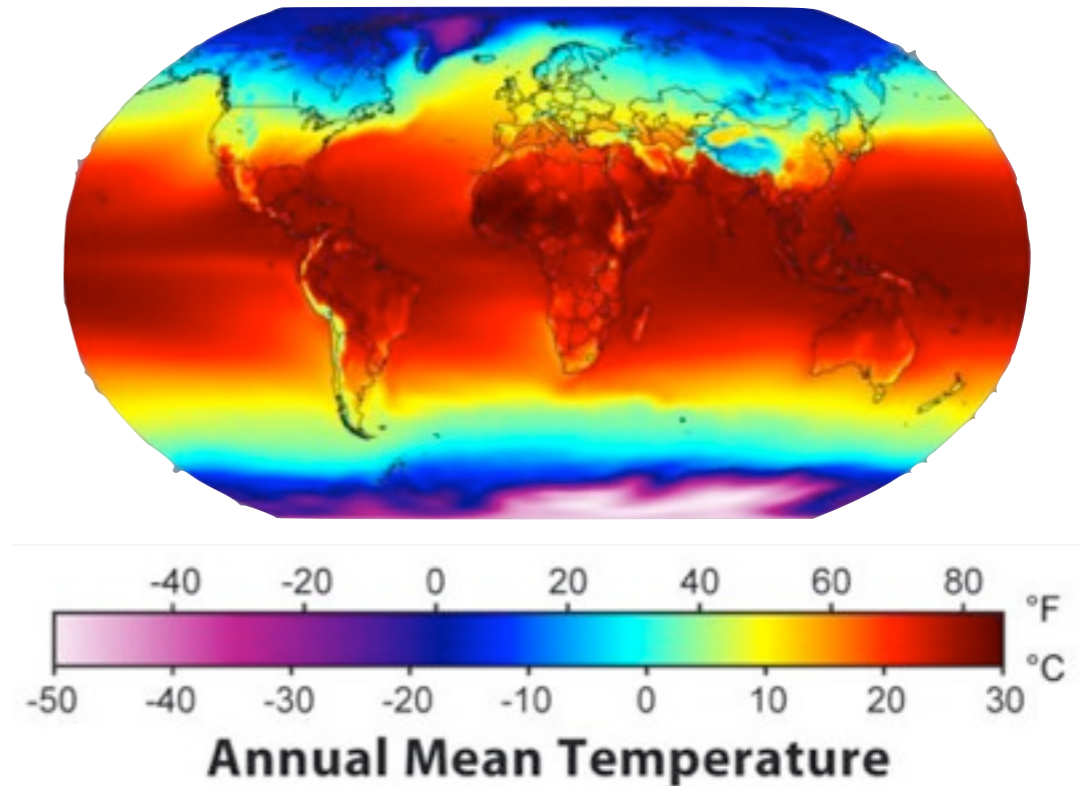
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- And anything else where you have data...
  - Who Barack Obama had to persuade to vote him?
  - Is there a problem in the International Space Station?



# National Security



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# Data mining and privacy

- Very important!
  - Everybody wants to do data mining, nobody wants to be data mined
  - Google's privacy policies, deleting your information from Facebook, EU and the right to be forgotten, ...
- Often imposed by laws
  - Medical data, personal information records, ...
- Governments use data mining techniques for national security
  - Profiling

# Summary

- We're collecting more and more data
  - Most of it is uninteresting—but how to find what's interesting
- Scientific method: form hypothesis, collect data, test hypothesis
- DM approach: collect data and let the computer find what (interesting) hypotheses hold in it